

SMALL BUSINESS EXCHANGE

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October 17, 2019

Building Relationships: One Construction Project at a Time



Photo by www.constructconnect.com

[Article was originally posted on www.constructconnect.com]

By Kendall Jones

Strong relationships between general contractors and subcontractors are an important component of a successful project. These relationships don't mature overnight, and it takes time effort from both parties to build a level of trust that evolves into a strong working partnership. Putting in the work to build these relationships can be mutually beneficial to both parties and pay off for years to come.

So, how do relationships between and subcontractor and a general contractor start? Sometimes a general contractor needs additional bid coverage for a project or is expanding into new areas. A subcontractor might be looking to break into doing larger projects or branch out into other sectors of the industry.

Regardless the how or why, they usually begin with a single project, a single bid. Here are some tips for both general contractors and subcontractors to follow to build strong relationships through every step of a project from the initial bid phase all the way through project completion.

During the Bid Process

Subcontractors

If you're bidding to a general contractor for the first time this is your opportunity to make a strong first impression. In addition to a competitive bid, you need to prove that your company is the best choice to perform the work. This means putting together a proposal highlighting your company's level of experience, expertise, knowledge base, and capacity to perform the work.

A strong portfolio of past projects, sound financial footing, and stellar safety record are great ways to make your company stand out amongst the competition. Be sure to ask any questions if you are unclear on the scope or scale of the project and always attend any pre-bid meeting the general contractor holds.

General Contractors

When bidding out projects, make sure your invitations to bid (ITBs) are easy to understand and provide as much information and documents necessary for subs to submit a bid. Make sure the scope of work for each trade is clearly defined to avoid subs bidding on work that they assume might be part of their bid.

Continued on page 6

Mayor Garcetti unveils new zero-emission equipment at Port of Los Angeles

Mayor Eric Garcetti celebrated California Clean Air Day at the Port of Los Angeles by unveiling state-of-the-art, zero-emission port equipment and showcasing the world's first all-electric top-handlers — one of 16 Port projects deploying or testing zero-emission technologies.

"Every Angeleno deserves to know that future generations will inherit a sustainable city and a livable planet — and that our air, water, and natural resources will be protected and preserved,"

said Mayor Eric Garcetti. "Clean Air Day gives L.A. an opportunity to show what it means to put our principles into practice with cleaner transportation, goods movement, and energy sources — to leave a healthier world for our children and grandchildren."

Mayor Garcetti was joined by Congressmember Nanette Barragán and L.A. County Supervisor Janice Hahn to unveil the zero-emission equipment as part of California Clean Air Day — a

call for the state's residents to take individual and collective steps to improve air quality and promote public health.

"Today shows we are making good on our pledge to do the hard work of advancing commercially feasible solutions to meet our goal of transitioning all cargo handling equipment to zero-emissions by 2030," said Port of Los Angeles Executive Director Gene Seroka. "We're excited to power up these battery-electric top handlers and test them under the real-world conditions of a working container terminal."

Known as "top-picks" or "top-handlers," these large vehicles are used within a terminal to load and stack containers weighing up to 70,000 pounds. The battery-electric vehicles are supported in part by a \$15 million MOU signed last year between LADWP and the Port for port-wide charging infrastructure, as well as a \$4.5 million sustainability grant from the California Energy Commission.

The new electric cargo handling equipment is one of 16 projects in which the Port is deploying or testing zero-emission technologies, including alternative fueling and charging stations; hybrid and fully battery-electric fuel cell heavy-duty trucks; battery-electric forklifts; yard tractors; and emissions control equipment on large ships and harbor crafts.

The shift to zero-emission technologies at the Port is a result of Los Angeles' bold commitments in the Clean Air Action Plan, including a pledge to obtain 100% zero-emission cargo handling equipment by 2030 and see 100% zero-emission trucks coming into and out of the port by 2035. The Port is currently North America's leading seaport by container volume and cargo value, and facilitated \$297 billion in trade during 2018.

Beyond the progress at the harbor, LADOT also marked Clean Air Day by providing free rides on its DASH, Commuter Express, Cityride,

Continued on page 7

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Public Policy

Governor Signs Bill to Promote Supplier Diversity Across California's Hospital Industry

[Article was originally posted on www.greenlining.org]

Over this past weekend, Gov. Gavin Newsom signed AB 962, introduced by Assemblymember Autumn Burke (D-Inglewood) and coauthored by Assemblymember Rob Bonta (D-Oakland). This bill establishes California's first-ever reporting requirement for hospitals' contracting with businesses owned by people of color, women, veterans, and LGBT individuals to the Office of Statewide Health Planning and Development. This bill will shed light on the degree to which California's \$230 billion hospital sector con-

tracts with and outreaches to diverse businesses for various products and services.

"AB 962 is the embodiment of some of the values that are at the core of our state: transparency, economic opportunity, and diversity," said Assemblymember Burke. "The signing of this measure furthers California's storied history of promoting opportunity for the communities that comprise the backbone of our economy, and shows that we value diversity across all levels of this state, whether it is in the hospital industry, utility industry, or in the makeup of the legislature. Continuing this history of promoting diver-

sity is crucial because when our diverse communities thrive, all Californians thrive."

"AB 962 introduces a proven formula to increase diversity," said Greenlining Institute Health Equity Director Anthony Galace. "Requiring hospitals to report their supplier diversity will lead to significant contracting opportunities for diverse businesses, which will directly benefit the populations and communities those businesses serve. We applaud Assemblymember Burke's leadership on this important issue and look forward to working with hospitals across the state, and with OSHPD to ensure proper implementation of this bill."

This bill, sponsored by The Greenlining Institute, is modeled on several successful supplier diversity programs overseen by the California Public Utilities Commission and the California Department of Insurance. After both programs were enacted, the number of contracts going to diverse businesses skyrocketed, and advocates credit the reporting and transparency requirements created by these programs. They anticipate similar results from AB 962.

SOURCE: www.greenlining.org/press/2019/governor-signs-bill-to-promote-supplier-diversity-across-californias-hospital-industry/



Success Stories

CleanPowerSF Wins Prestigious C40 Cities Award

[Article was originally posted on <http://sfmayor.org>]

CleanPowerSF, the City's local renewable energy program, has won a C40 Cities Bloomberg Philanthropies Award, a prestigious honor that provides international recognition for cities that are demonstrating climate action leadership. San Francisco was one of only seven winners from across the globe who were announced yesterday at the C40 World Mayors Summit in Copenhagen.

"When I first helped to launch CleanPowerSF as a Supervisor, I knew it had the potential to make a transformative change for this City," said Mayor London N. Breed. "We are seeing significant reductions in emission levels and are well on our way to meeting our climate action goals. We will continue to push forward, working with our allies in the C40 Cities coalition to find new and innovative solutions to the challenge of climate change."

CleanPowerSF has played a major role in San Francisco's ability to reduce greenhouse gas emissions 36 percent below 1990 levels. The program will also help the City realize its ambitious climate action goals, including reaching

100 percent renewable electricity by 2030 and reducing net emissions to zero by 2050. Last month, Mayor Breed's legislation to transition private commercial buildings of 50,000 square feet and larger to 100 percent renewable electricity was enacted into law. Earlier this week, the Board of Supervisors passed legislation requiring electric vehicle charging stations in large commercial parking facilities.

Operated by the San Francisco Public Utilities Commission (SFPUC), CleanPowerSF launched in 2016 with a mission to provide San Francisco residents and businesses with the choice of having their electricity supplied from clean, renewable sources at competitive rates. Following the largest and most recent enrollment period in April of this year, CleanPowerSF now serves more than 376,000 customers in San Francisco, a 360 percent increase from the prior year. With a 96 percent participation rate, the program is popular among businesses and residents.

"San Francisco is a global leader in sustainability, and we're honored to be recognized with such a respected award," said San Francisco Public Utilities Commission General Manager Harlan L. Kelley, Jr. "Building on our 100-year legacy

of providing clean energy to San Francisco, we launched CleanPowerSF to provide more power options to our residents and businesses, who share our commitment toward a more sustainable future."

CleanPowerSF was selected as the winner by C40 Cities in "The Future We Want Requires Transformative Change" category. C40 Cities received 195 climate action project submissions this year, which were evaluated on the following criteria: climate action, benefits, innovation, governance, and sharing and scaling.

C40 Cities connects ninety-four of the world's leading cities to take bold climate action towards a healthier and more sustainable future. Representing 700 million residents and one quarter of the global economy, mayors of the C40 cities are committed to delivering on the most ambitious goals of the Paris Agreement at the local level.

"Cities worldwide are at the forefront of providing innovative solutions to the climate crisis humanity is facing—demonstrated brilliantly by the inspiring examples showcased in Cities100," said Mark Watts, Executive Director of C40 Cities.

Along with CleanPowerSF, the SFPUC operates the Hetch Hetchy Regional Power System, which provides 100 percent greenhouse gas free energy to public facilities, such as City Hall, San Francisco International Airport, Muni buses, schools and libraries. Collectively, the two programs meet approximately 80 percent of the electricity demand in San Francisco.

About the San Francisco Public Utilities Commission

The San Francisco Public Utilities Commission (SFPUC) is a department of the City and County of San Francisco. It delivers drinking water to 2.7 million people in the San Francisco Bay Area, collects and treats wastewater for San Francisco, and generates clean power for municipal buildings, residents, and businesses. The SFPUC's mission is to provide customers with high quality, efficient and reliable water, power, and sewer services in a manner that values environmental and community interests and sustains the resources entrusted to our care. Learn more at www.sfwater.org.

SOURCE: www.sfmayor.org/article/clean-powersf-wins-prestigious-c40-cities-award

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Access to Capital

Ready to Grow Your Business?

SBA Small Business Lending Reflects Strong Economic Trends

The U.S. Small Business Administration announced FY19 lending numbers showing that it guaranteed over \$28 billion to entrepreneurs that otherwise would not have access to capital to start, grow, or expand their small businesses.

“A strong economy is powering America’s 30 million small businesses, and the SBA’s FY19 numbers bear that out,” SBA Acting Administrator Chris Pilkerton said. “When the economy is doing well, 7(a) lenders are more willing to provide capital without the need for a federal loan guarantee. Our 504 and Microloan programs continued to grow from last year, as all of these loans are designed to create jobs and grow all small businesses in communities across the country. We continue to be proud that the SBA is here to help America start, grow, and expand opportunities for entrepreneurs.”

In FY19, SBA’s flagship 7(a) loan program made approximately 52,000 7(a) loans totaling \$23.17 billion. The 504 loan program had another year of increased performance, with more than 6,000 loans made for a total dollar amount of more than \$4.9 billion.

“With a strong economy and historically solid small business optimism, we know that 7(a) lenders are making loans conventionally without the SBA guarantee. We also saw a 4.3% growth in the 504 loan program due to the longer term and low fixed interest rate that the product provides to small businesses,” said Associate Administrator for SBA’s Office of Capital Access William Manger. “We are also proud that our Microloan program had another record year with a nearly 7.5% increase in small business lending.”

In FY19, there was significant growth of dollars lent in the SBA’s Microloan program, with more than 5,500 loans approved for nearly \$81.5 million.

In addition to the strong lending numbers, the SBA continues to innovate and improve processes by leveraging enhanced technologies. Lender Match is an SBA technology platform that gives entrepreneurs the ability to complete a quick online form, without registration or cost to the user to connect with an SBA-approved lender within 48 hours. To

date, Lender Match has generated 4.4 million leads on behalf of small businesses to our lenders, and lenders have contacted more than 230,000 unique borrowers with financing options.

For more information about SBA’s loan programs, financial assistance, and other services, visit www.sba.gov.

About the 7(a), 504 and Microloan programs

The 7(a) loan program is the SBA’s primary program for providing financial assistance to small businesses and offers guarantees on loans to small businesses of up to \$5 million on reasonable terms and conditions. 7(a) loans are commonly used for acquiring land, purchasing equipment, or working capital. The CDC/504 loan program provides capital to small businesses for the acquisition of fixed assets to promote economic development in the form of long-term fixed-rate financing on reasonable terms. Under this program, the SBA authorizes Certified Development Companies (CDCs) to provide financing to small businesses with the help of

third-party lenders (typically banks). The maximum loan amount is generally \$5 million; however, certain eligible energy-efficient or manufacturing projects may qualify for up to \$5.5 million. The Microloan program provides loans to not-for-profit lending intermediaries that, in turn, make loans of up to \$50,000 to small businesses on reasonable terms.

About the U.S. Small Business Administration

The U.S. Small Business Administration makes the American dream of business ownership a reality. As the only go-to resource and voice for small businesses backed by the strength of the federal government, the SBA empowers entrepreneurs and small business owners with the resources and support they need to start, grow or expand their businesses, or recover from a declared disaster. It delivers services through an extensive network of SBA field offices and partnerships with public and private organizations. To learn more, visit www.sba.gov.



California Sub-Bid Request Ads



Requests quotes from qualified and certified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Subs

Striping & Signage, Demolition, Asphalt Paving, Clear & Grub, CIDH, Biologist, SWPPP Prep, Erosion Control, Landscape, Reinforcing Steel, AC Dike, Cured In Place Pipe, Rumble Strips, Monument Sign, Bridge, Abandon Culverts, Guardrail, Asphalt Grinding, Construction Area Signs, Fencing, Electrical, Minor Concrete, Minor Concrete Structures, Sign Structures, Underground Work, Trucking, Water Trucks, Sweeping

Suppliers

CSP & RCP, HMA Material, RHMA Material, Tack Coat Material, Concrete, Aggregate, Misc. Metals, Traffic Control Materials, Erosion Control Materials,

FOR CONSTRUCTION ON STATE HIGHWAY IN YUBA COUNTY FROM MARYSVILLE ROAD TO THE YUBA RIVER BRIDGE

In District 03 On Route 20

Contract No. 03-0A5704 Federal-Aid Project ACNH- P020 (191)E

DBE Goal 13%

BID DATE November 20, 2019 @ 2:00 p.m.

All Quotes Due Prior to Bid Date

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut’s FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers’ comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut’s Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction’s listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor’s conditions or exceptions included with Subcontractor’s price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

THE BUSINESS OUTREACH COMMITTEE (BOC) A CONSORTIUM OF BAY AREA TRANSPORTATION AGENCIES

FREE

MEET THE PRIMES NETWORKING EVENT 2019

TUESDAY, NOVEMBER 5, 2019

Joseph P. Bort MetroCenter
(Conveniently located across from Lake Merritt BART Station)
101 8th Street, Oakland, CA 94607



Registration: 12:30 p.m. – 1:00 p.m.



Networking: 1:00 p.m. – 3:00 p.m.

RSVP AT: <https://boc2019meettheprimes.eventbrite.com/>



Plan to market your products and services to BOC agencies and primes in the areas of construction, professional services, architecture, engineering and other businesses. Bring your business card, capability statement, resume and project experience. Plan to make a connection with one or more prime contractors!

Receive valuable information from resource partners including **FREE DBE Supportive Services**.

PARTICIPATING PRIMES / Please see the RSVP page for a full list of exhibitors.

AECOM	Hill International, Inc.	STV Incorporated
Balfour Beatty	HNTB Corporation	The Dutra Group
Granite Construction Company	McGuire & Hester	WSP
Hatch Mott MacDonald	Swinerton	

RESOURCE PARTNERS



SBA’s participation is not an endorsement of product, service or entity.

PRESENTED BY



The BOC serves our disadvantaged and small business communities. It is the policy of the member agencies participating in the Business Outreach Committee that small businesses owned and controlled by socially and economically disadvantaged individuals are provided equal opportunity to participate in the construction, professional service and procurement activities of their agencies.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

US 101 / HOLLY STREET INTERCHANGE AND POC PROJECT

City Project No. 04-1G6224,
Federal Project No. SRTSL-5267(018)
Disadvantaged Business Enterprise Goal
Assigned is 8.4%

OWNER:

CITY OF SAN CARLOS

600 Elm Street, San Carlos, CA 94070

BID DATE: OCTOBER 21, 2019 @ 10:00 A.M..

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE DECK RESURFACING, BRIDGE, CELLULAR CONCRETE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, BARRICADE AND CHANNELIZER, DRAINAGE WICK, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVEMENT GROOVING, LEAN CONCRETE BASE, ROADSIDE SIGNS, MICRO-SURFACING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUBBASE MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner's site at <https://www.cityofsancarlos.org>

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

CALTRANS ROUTE 99 - STATE HIGHWAY IN MERCED COUNTY IN AND NEAR ATWATER FROM 0.4 MILE SOUTH OF BUHACH OVERCROSSING TO 0.8 MILE NORTH OF WEST ATWATER OVERHEAD

Contract No. 10-3A7204,
Federal Aid Project No. ACNH-P099(646)E
Disadvantaged Business Enterprise Goal
Assigned is 17%

OWNER:

STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: OCTOBER 30, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, MBGR, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUB BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT OIL BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

US101/Holly Street Interchange & POC City of San Carlos

BID DATE: October 21, 2019 @ 10:00 AM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, Temp. Crash Cushion, SWPPP, Temporary Dewatering & Non-Stormwater Control System, Storm Water Annual Report, Temporary Fencing, Sweeping, Treated Wood Waste, Clearing & Grubbing, Structure Excavation, Pervious Backfill Material, Lightweight Cellular Concrete Fill, Import Borrow, Underground, Imported Biofiltration Soil, Hydroseed, Compost, Lean Concrete Base, Data Core, AC Dike, Tack Coat, Prime Coat, Cold Plane AC, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Minor Concrete, Fractured Rib Texture, Drill and Bond Dowel, Polyester Concrete, PTFE Spherical Bearing, Bar Reinforcing Steel, Shotcrete, Roadside Signs, Prepare Bridge Deck Surface, Bridge Removal, Misc. Metal, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Isolation Casing, Bridge Deck Drainage System, Electrical, Fencing, Delineator, Pavement Marker, Object Marker, Midwest Guardrail System, Chain Link Railing, Concrete Barrier, Transition Railing, Striping & Marking, Message Sign, Ramp Metering System, Fiber Optic System, Wall Graphics, Color Changing Lighting, Metal Arc, Porcelain Enamel Graphics-Pilasters, Micro-Surfacing Ground Anchors, Bridge Grazing Lighting, and Construction Materials

An Equal Opportunity Employer

Jean Sicard (510-809-3411)(jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or specification interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OC Jones is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OC Jones may require Performance and Payment bonds on subcontracts. OC Jones will pay the bond premium up to 2% of the contract value.

All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OC Jones as additional insured. Copies of our agreement and insurance requirements are available upon request. OC Jones is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OC Jones is an Equal Opportunity Employer



Pipe and Plant Solutions, Inc.
225 3rd Street, Oakland, CA 94607

Contact: Andrew Florita
Phone: (888) 978-8264 • Fax: (866) 977-2642
Email: afiorita@pipeandplant.com

Pipe and Plant Solutions, Inc. is requesting sub-bids from qualified MBE/WBE/OBE/SBE/LBE/DVBE subcontractors, suppliers, manufacturers & truckers for: Contra Costa County Public Works Dept., 255 Glacier Drive, Martinez, CA

Project: 2019 FULL TRASH CAPTURE
Project#: 0662-6U4120

Bid Due Date: 10-22-2019 at 2 pm

For the following (but not limited to) work: **traffic control, construction area signs, clearing and grubbing, trucking.**

If you are interested in bidding on this work or know someone who is, please contact Andrew Florita at (888) 978-8264 Fax: (866) 977-2642 Plans, Specs, and Requirements for the project are available for review at our office in Anytown or at the Contra Costa County Public Works Dept. 255 Glacier Drive, Martinez, CA., 94553 and are available for purchase online at www.cccounty.us/pwprojects.

For assistance in obtaining bonds, line of credit, and/or insurance for this project, please contact Andrew Florita at the noted phone number.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Cold Plane AC Pavement, RHMA (Gap Graded) Overlay, and Replace Guardrail Hwy 101 Mendocino County Near Hopland Caltrans #01-466304

BID DATE: October 22, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Flashing Arrow Sign, Type III Barricade, Flashing Beacon, Portable Changeable Message Sign, Water Pollution Control Program, Asbestos Compliance Plan, Treated Wood Waste, Dust Control Plan (Naturally Occurring Asbestos), Imported Borrow, Wood Mulch, Crack Treatment, Asphalt Binder, Geosynthetic Pavement Interlayer, Date Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Monument Cover to Grade, Guard Railing Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Wildlife Passageway, Transition Railing, Alternative In-Line Terminal System, Severe-Duty Crash Cushion, Rumble Strip, Remove Barriers and Railing, Concrete Barriers and Transitions, Striping & Marking, Electrical and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



California Sub-Bid Request Ads



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Local Small Business Enterprises (LSB), Local Micro Small Businesses having a primary business office in the counties of Alameda, Contra Costa and San Francisco and California Unified Certification Program (CUCP) certified Minority/Women Business Enterprise (MBE/WBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on the Market Street Entry Canopies Project in San Francisco, CA.

<https://cucp.dot.ca.gov/cucp>
<http://www.pd.dgs.ca.gov>
www.bart.gov/ocr

Subcontractors and Suppliers for the following project:

Market Street Entry Canopies
Contract No. 15LK-140
Owner: BART

Bid Date: November 12, 2019 by 2:00 P.M.

Disadvantaged Business Enterprises (DBEs) and Local Small Businesses (LSB)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Local Small Business Enterprise (LSB), wanted for the following scopes, including, but not limited to:

AC Paving, Bird Control Devices, CCTV, Concrete - Minor, Concrete Reinforcing, Concrete Supply, Concrete Cast in Place, Concrete Pumping, Demo, Drywall, Electrical, Flooring, Hazardous Abatement, Joint Protection, Masonry, Metals, Metal Decking, Openings, Painting & Coatings, Piping, Plumbing, Quality Control, Roofing, Security, Signage, Structural Steel, Temp Facilities and Traffic Control.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, WBE and LSB certified suppliers, service providers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers, service providers and subcontractors.

Subcontractor and Supplier Scopes are due November 8, 2019 and Quotes NO LATER THAN November 11, 2019 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBid-Net (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <https://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Project Stabilization Agreement (PLA) applies for SF Bay Area Rapid Transit District Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer
CA Lic. 433176
DIR# 1000001147

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099
An Equal Opportunity Employer

LSB and M/WBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District
Market Street Entry Canopies
Contract No. 15LK-140

BID DATE: November 12, 2019 at 2 p.m.

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified LSB and M/WBE Subcontractor and Supplier Quotes on:

Architectural, Concrete-Building, Demo, Drill-Bond, Earthwork, Electrical, Erosion Control, Flatwork, Rebar, Roofing, Signs, Steel-Erection, Structural Steel, Survey, Traffic Control, Trucking, Utility Work, Welding, Architectural Items, Pipe-Copper Stainless, Pipe-PVC, Ready Mix, Steel-Fab, Valves & Fittings

Please visit www.bart.gov/about/business/procurement for more information. You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at jblazek@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099
An Equal Opportunity Employer

LSB and M/WBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District
A65 and A75 Interlocking Project
Contract No. 15CQ-125

BID DATE: November 26, 2019 at 2 p.m.

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified LSB and M/WBE Subcontractor and Supplier Quotes on:

Contaminated Soil, Earthwork, Electrical, Environmental, Erosion Control, Fence, Instrumentation, Railroad, Signs, Survey, Trackwork, Trucking, Welding, Aggregate, Precast-Structural, Railroad Products, Ready Mix

Please visit www.bart.gov/about/business/procurement for more information. You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534 or
visit us at www.sbeinc.com



Request for Ethnic Minority-Owned Subcontractors for

Planning and Engineering Services for the Mokelumne Aqueducts Delta Tunnel
Bid Date: November 8, 2019 at 4:00 PM

RFP can be downloaded at:

<https://www.ebmud.com/business-center/requests-proposal-rfps/>

Please send proposals to aifx@cowi.com by **October 25, 2019** for the following technical services:

Environmental/Regulatory Permitting, Pipeline Engineering, Tunnel Engineering, Tunnel Cost Estimating & Scheduling

Please contact Annie Fougnier at 510-839-8972 with questions or for more information.

COWI North America, Inc.
1300 Clay St. Suite 700, Oakland, CA 94612
An Equal Opportunity Employer



DESILVA GATES
CONSTRUCTION
11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 101 - CONSTRUCTION ON STATE HIGHWAY IN MENDOCINO COUNTY NEAR HOPLAND FROM 0.7 MILE SOUTH OF GEYSERS ROAD TO HOPLAND OVERHEAD
Contract No. 01-466304,
Federal Aid Project No. ACNH-Q101(359)E
Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: OCTOBER 22, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

HMA DIKE, ADJUST IRON, ASBESTOS COMPLIANCE PLAN, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRACK SEALING, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, IMPORTED BORON, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, SEGMENT CORRECTION.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

SBA Encourages DMV Small Businesses to Discover Untapped Talent

SBA Acting Administrator Chris Pilkerton held an expo at Catholic University's School of Business to connect small businesses with peers who have found success in exploring new pools of workforce talent in their communities. The "Small Business Hiring: Discovering Untapped Talent in the DMV" event brought together innovative businesses and organizations dedicated to including and assisting individuals with disabilities, returning citizens who are formerly incarcerated, and foster youth who are transitioning to independence with gainful employment. Throughout the expo, small businesses networked and learned from other successful businesses on how to further expand their workforce, create innovative training opportunities for their employees, and connect with organizations that support small business needs.

"Small businesses are the innovators and leaders who drive our nation's economy. Many of our nation's businesses go above and beyond to lift their communities and neighbors with meaningful job opportunities," said Pilkerton. Small businesses are a key driver in today's booming economy, creating two out of three net new jobs and pushing our labor market forward. Today's expo was a wonderful opportunity to hear directly from businesses who have tapped into various workforce groups, as well as several government and nonprofit organizations that help support these employment initiatives.

"Workforce development is a key priority for this Administration and the President's National Council for the American Worker where more than 350 companies have signed the President's Pledge to America's Workers, offering more than 13 million employment, education, and training opportunities. The SBA is continuing our mission of assisting small businesses to start, grow and expand by ensuring they have the tools and



Chris Pilkerton,
Acting Administrator and General Counsel

resources they need to hire talented workers," said Pilkerton.

About the U.S. Small Business Administration

The U.S. Small Business Administration makes the American dream of business ownership a reality. As the only go-to resource and voice for small businesses backed by the strength of the federal government, the SBA empowers entrepreneurs and small business owners with the resources and support they need to start, grow or expand their businesses, or recover from a declared disaster. It delivers services through an extensive network of SBA field offices and partnerships with public and private organizations. To learn more, visit www.sba.gov.

SOURCE: www.sba.gov



Public Legal Notices

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

Subject to conditions prescribed by the University of California, Irvine Medical Center, sealed bids for a Lump-Sum Contract are invited for the following project:

Fashion Island, Wellness Center
Project No. 994657

ESTIMATED CONSTRUCTION COST: \$1,700,000

LICENSE CLASS REQUIRED: B

PROJECT DURATION: 150 calendar days

GENERAL DESCRIPTION OF WORK: Build-out ~7209 SF of existing space on 2161 San Joaquin Hills Road, Newport Beach, CA 92660. The buildout will create a wellness clinic to include approx. 14 exam rooms, 1 office, 3 treatment rooms, 1 procedure room, a waiting and reception area, and administrative work-space that will serve coastal population.

PROCEDURES: Bid documents are available beginning on **Tuesday, October 22, 2019 at 4:00 p.m.** upon request to Kim Kerwin @ khau@uci.edu.

BIDDER QUALIFICATIONS: The successful Contractor will be required to have the following California contractor's license (s): active at the time of submission of the Bid:

B, General Building Contractor

Bidders will be required to submit a completed Statement of Qualifications for themselves and their MEP subcontractors. Bidders that do not submit a completed Statement of Bidder's Qualifications or do not meet the University's requirements for relevant project experience, financial ability to complete the project, safety record and professional conduct will not be eligible for award.

MANDATORY PRE-BID CONFERENCE: The Pre-Bid Conference and Job Walk will be conducted on **Thursday, October 24, 2019 at 10:00 am** at 2161 San Joaquin Hills Road, Newport Beach, CA 92660. Contractors arriving after **10:00 am** will not be eligible to participate in the bid process as a General Contractor.

tor. Only bidders who participate in both the pre-bid conference and the job walk in their entirety will be allowed to bid on the Project as General Contractors.

BID SUBMITTAL REQUIREMENTS: Sealed bids will be received only at: UCI Medical Center, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868, on or before **2:00 pm** on **Friday, November 22, 2019**.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

For additional information contact **Kim Kerwin, Project Governance Manager at (714) 456-5735**.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Irvine
Rev. October 15, 2019

Building Relationships: One Construction Project at a Time

Continued from page 1

Communicate any due dates or prequalification requests as far in advance as possible to give trade contractors ample time to ask questions and compile all the necessary information and documentation. Hold a pre-bid meeting or site visit to and answer any questions that subs might have. Be responsive and timely when a sub reaches out for more information on a bid and make sure any plan revisions or addenda gets distributed to all your bidders.

After Bids are Awarded

Subcontractors

If you're awarded a contract, you need to meet with the general contractor to discuss the project schedule, key milestones, logistics, safety plan, and payment schedules. Review the contract and ask to make any changes to any unnecessarily unfavorable conditions or clauses in the contract.

If you weren't awarded a contract, ask the general contractor for a meeting to go over why you didn't win. Regardless of whether it was an uncompetitive bid, lack of experience, or failure to provide required documents or prequalification forms, you should try and find out what you could do better to improve your chances on your next bid.

General Contractors

Meet with all your awarded subs to for an in-depth review of the upcoming project. Leverage their knowledge and expertise as you develop the construction schedule and project timeline. Lay out expectations for safety meetings, daily reporting, and how and when information is to be communicated. Make it clear that any issues or complications should be brought to you immediately so both parties can work to resolve them as quickly as possible and keep the project on track.

Make yourself available to any subcontractor who you didn't award a contract to so you can explain why they didn't win. Providing transparent and honest feedback to a subcontractor, especially one bidding to you for the first time, will help them submit a better proposal next time. It's also a good time to build rapport with subs you haven't worked with to ensure they will bid on future opportunities you send their way.

During Construction

Subcontractors

Show up to the jobsite every day with the tools, equipment, materials, and workers you need to get that day's work done. Make sure your work-

ers act and perform their duties safely and professionally. Practice good housekeeping and clean up after every workday, picking up tools and equipment and disposing of any construction waste as you go.

Keep in contact with the site supervisor and project manager with updates on your progress and advise them immediately of any issues or potential delays that might impact other subcontractors on the job or the overall project timeline.

General Contractors

Communication is key to every successful construction project. Check in on all your subcontractors throughout the project and be available to discuss how the work is progressing and to monitor their performance. If you're keeping your subs in the loop on any potential changes to the schedule or scope of work, it's easier to work together to develop a solution rather than expecting them to be able to just go with the flow.

When issues arise, and they will, be professional and respectful of the other person's opinions and suggestions. When something goes wrong on a project it's easier to resolve the problem if everyone can work things out with a rational and respectful discussion rather than simply pointing fingers

and laying blame. It's easy for tempers to flare when things aren't going right so it's always best to let cooler heads prevail.

Project Completion

After the completion of each project, general contractors and subs should get together to do a post mortem. Items to discuss should include what worked, what didn't, what issues arose and how they were handled, and how they might handle them in the future. This should be an open and frank conversation to work through any disagreements and difficulties so that these items can be addressed and corrected before the next project.

Once a project has been completed successfully and both parties are satisfied with the outcome it's just a matter of rinse, wash, and repeat. As time goes on, and more successful projects are completed between a general contractor and a sub, that level of trust and mutual respect will strengthen and grow into a strong relationship and partnership that both parties will benefit from for many years.

SOURCE:

www.constructconnect.com/blog/building-relationships-one-construction-project-at-a-time

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

OAKLAND UNIFIED SCHOOL DISTRICT ADVERTISEMENT AND NOTIFICATION FOR ANNUAL PREQUALIFICATION 2019-2020

Notice is hereby given that the governing board of the Oakland Unified School District ("District") is prequalifying certain contractors on the District's state-funding eligible lease-leaseback projects.

It is mandatory that all of the following contractors who intend to submit a bid or proposal for District Projects, fully complete the District's prequalification questionnaire, provide all materials requested therein, and be approved by the District to be on the final prequalified contractors list. If a contractor has been prequalified by the District within the past three (3) years, that contractor may complete the District's "renewal" prequalification questionnaire for a total of three (3) years. The District will notify contractors of their three (3) year anniversary date in the contractor's prequalification letter.

This prequalification requirement applies to the following contractors:

- A contractor with an A, B, C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to bid as a contractor (prime contractor) directly to the District for design-bid-build and lease-leaseback projects.
- A contractor with a C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to submit proposals as a first-tier subcontractor to a general contractor (prime contractor) that is bidding directly to the District for design-bid-build and lease-leaseback projects.

Contractors must complete the District's form. No other prequalification documents submitted by a contractor will meet the District's requirements and all forms must be submitted on the most recent respective forms. **Certified Local/Small Local Resident Business Enterprise contractors shall be prequalified pursuant to the District's Prequalification for Prospective Certified Local/Small Local Resident Bidders. PLEASE NOTE: A PRIME CONTRACTOR FOR WHICH THEY HOLD THE APPROPRIATE LICENSE IS AUTOMATICALLY QUALIFIED TO BE PLACED ON THE SUB LIST.**

All contractors shall submit completed prequalification documents as follows:

Location	Date
La Juana.Lewis@ousd.org	First-Tier Subcontractors and General (Prime) Contractors and Certified Local, Small Local and Small Local Resident Business Enterprise Subcontractors must be submitted by: December 31, 2020

Prequalification packages are available for pick-up at the following location: Oakland Unified School District, 955 High Street, Oakland, CA 94601. Prequalification packages can also be obtained from the District's website at: www.ousd.org, by going to: "Offices & Programs > "Facilities Planning & Management Department" > "For Contractors & Developers" > "Bids & Request for Proposals" > Bid Information > Scroll down to Prequalification.

The District will notify each contractor that submits a prequalification package if it meets the prequalification requirements. Prequalified contractors will be eligible to bid on the District's projects that are within a contractor's bonding and financial capacity. Contractors will be placed on the District's Qualified Bidders List for one (1) calendar year following the date of initial prequalification. The District reserves the right to request any contractor update its prequalification forms on an annual basis and/or the right to revoke, suspend, or rescind a contractor's prequalification status due to a contractor's change in status or the failure to update information. The prequalification questionnaire answers and financial statements submitted by contractors are not public records and are not open to public inspection. All information provided will be kept confidential to the extent permitted by applicable law.

Zero-emission equipment at Port of Los Angeles



Continued from page 1

and LANow services, while Metro offered free, 30-minute rides on its bikeshare network.

"Our way of life must change to reduce the effects of climate change" said LADOT General Manager Seleta Reynolds. "When we walk, bike, or take public transportation, we are mak-

ing a choice to reduce pollution and improve the health of ourselves and our communities. We are providing free transportation options on Clean Air Day because riding the bus is climate action. Thanks to everyone for riding with us!"

SOURCE: www.lamayor.org

OAKLAND UNIFIED SCHOOL DISTRICT

Oakland Unified School District
Department of Facilities Planning
and Management
955 High Street Oakland CA 94601

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

Site Survey Services for Various School Sites

October 16, 2019 (Issued)

Responses must be received **November 6, 2019,
no later than 2:00 p.m.**

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") in order to create a pre-qualified pool of surveyors for future school projects.

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Schedule Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

Oakland Unified School District
Tadashi Nakadegawa, Acting Executive Director
Department of Facilities Planning and Management
955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile, telephone or email RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets.

If you have any questions regarding this RFQ/P please email Kenya Chatman, Acting Director at kenya.chatman@ousd.org, and cc: to Colland Jang, School Facilities Planning Consultant at colland.jang@ousd.org.

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM The Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements. The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2014 Amendment to Local Business Participation Policy.

Go to the link below to upload copy of full RFP.

<http://www.ousd.org/cms/lib/CA01001176/Centricity/Domain/95/RFQ-P%20for%20Site%20Survey%20Services%20v2.0%20FINAL%201.pdf>

The District reserves the right to reject any and all proposals.

DEPARTMENT OF MOTOR VEHICLES (DMV)

Parking Lot Repair, Seal, and Stripe Services for Parking Lots I and K at DMV Headquarters. Project No. 19-315

Provide the DMV all labor, tools, materials, equipment, supervision, travel, and permits necessary to repair, seal, and stripe Parking Lots I and K at DMV Headquarters for the term of this Agreement. The Contractor is responsible for field verifying all dimensions and existing site conditions pertinent to this Agreement.

A mandatory pre-bid conference is scheduled at 9:00 a.m. on 10/29/19 at 2415 First Ave., Sacramento, CA 95818. Meeting in the lobby.

The bidder shall possess a valid A contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). All subcontractors that the bidder intends to utilize to perform work under the contract shall possess all applicable contractor licenses for the work they shall perform under the contract. All bidder and subcontractor contractor licenses shall be in good standing from the time of the bid opening through the term of the contract.

Successful bidder shall furnish all applicable bonds (e.g., Bidder's Bond) and must pay prevailing wages. Awarded Contractor shall be required to provide Payment Bond. (Estimate: \$333,656.00)

Bid Opening: 11/13/19 at 3:00 p.m.

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.dgs.ca.gov>.

10/10, 10/17/19
CNS-3302443#
SMALL BUSINESS EXCHANGE

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 19-555256

PETITIONER OR ATTORNEY
Sophia Kleftogianne aka Sophia D. Kleftogianne
100 Moneta Way, San Francisco, CA 94112

TO ALL INTERESTED PERSONS:

1. Sophia Kleftogianne aka Sophia D. Kleftogianne for a decree changing names as follows:

Sophia Kleftogianne
aka Sophia D. Kleftogianne
changed to
Sofia Fleftogianni

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **November 19, 2019** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

NEYL WEBB, Clerk
DATED - September 30, 2019

10/03/19 + 10/10/19 + 10/17/19 + 10/24/19



Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388102-00

Fictitious Business Name(s):
City Door and Hardware
Address
165 13th Street, San Francisco, CA 94103
Full Name of Registrant #1
City Lumber & Hardware Inc. (CA)
Address of Registrant #1
163 13th Street, San Francisco, CA 94103

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-08-2009**

Signed: **Donald Toy**

This statement was filed with the County Clerk of San Francisco County on **09-30-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09/30/2019

10/10/19 + 10/17/19 + 10/24/19 + 10/31/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388216-00

Fictitious Business Name(s):
1.) Fidelity Guaranty Realty
2.) Fidelity Guaranty Funding
Address
2229 Lombard Street, San Francisco, CA 94123
Full Name of Registrant #1
Marina Financials Corp (CA)
Address of Registrant #1
2229 Lombard Street, San Francisco, CA 94123

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-04-2004**

Signed: **Homayoun Tom Khorrarn**

This statement was filed with the County Clerk of San Francisco County on **10-10-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
10/10/2019

10/17/19 + 10/24/19 + 10/31/19 + 11/07/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388062-00

Fictitious Business Name(s):
J T Dental Group
Address
2323 Noriega Street, #208, San Francisco CA 94122
Full Name of Registrant #1
Justin Tin
Address of Registrant #1
2323 Noriega Street, #210, San Francisco CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-24-2019**

Signed: **Justin Tin**

This statement was filed with the County Clerk of San Francisco County on **09-24-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-24-2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388099-00

Fictitious Business Name(s):
Kora
Address
482 Filbert Street, San Francisco, CA 94133
Full Name of Registrant #1
Kora Life Inc (DE)
Address of Registrant #1
482 Filbert Street, San Francisco, CA 94133

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **July 29, 2019**

Signed: **Deepa Sureka, CEO**

This statement was filed with the County Clerk of San Francisco County on **09/27/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
09/27/2019

10/03/19 + 10/10/19 + 10/17/19 + 10/24/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388063-00

Fictitious Business Name(s):
San Bruno Avenue Dental Clinic
Address
2817 San Bruno Avenue, San Francisco, CA 94134
Full Name of Registrant #1
Justin Tin
Address of Registrant #1
2323 Noriega Street, #210, San Francisco CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-24-2019**

Signed: **Justin Tin**

This statement was filed with the County Clerk of San Francisco County on **09-24-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-24-2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388076-00

Fictitious Business Name(s):
STIIZY
Address
3326 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
BCOK Inc., a California Corporation
Address of Registrant #1
1565 Third Avenue, Walnut Creek, CA 94598

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-12-2019**

Signed: **Brian Mitchell, CEO**

This statement was filed with the County Clerk of San Francisco County on **09-25-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09/25/2019

10/03/19 + 10/10/19 + 10/17/19 + 10/24/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388061-00

Fictitious Business Name(s):
Sunset Premier Dental
Address
2415 Noriega Street, San Francisco, CA 94122
Full Name of Registrant #1
Justin Tin
Address of Registrant #1
2323 Noriega Street, #210, San Francisco CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-24-2019**

Signed: **Justin Tin**

This statement was filed with the County Clerk of San Francisco County on **09-24-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-24-2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387864-00

Fictitious Business Name(s):
Taste of Talent
Address
1777 Pine Street, Apt 302, San Francisco, CA 94109
Full Name of Registrant #1
Ron Michael-Greenberg
Address of Registrant #1
1777 Pine Street, Apt 302, San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **August 15, 2019**

Signed: **Ron Michael-Greenberg**

This statement was filed with the County Clerk of San Francisco County on **09/04/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09/04/2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388098-00

Fictitious Business Name(s):
1.) YIMBY Law
2.) YIMBY
Address
1260 Mission Street, San Francisco, CA 94103
Full Name of Registrant #1
Yes In My Back Yard (CA)
Address of Registrant #1
1260 Mission Street, San Francisco, CA 94103

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-10-2019**

Signed: **Sonja Trauss**

This statement was filed with the County Clerk of San Francisco County on **09-27-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
09-27-2019

10/10/19 + 10/17/19 + 10/24/19 + 10/31/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387691-00

Fictitious Business Name(s):
Eco Janitorial Services
Address
207 Augusta Street, San Francisco, CA 94124
Full Name of Registrant #1
Ascencion Alvares
Address of Registrant #1
207 Augusta Street, San Francisco, CA 94124

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-05-2011**

Signed: **Ascencion Alvares**

This statement was filed with the County Clerk of San Francisco County on **08-22-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08/22/2019

09/19/19 + 09/26/19 + 10/03/19 + 10/10/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387840-00

Fictitious Business Name(s):
UMAI SAVORY HOT DOGS #108
Address
1117 Ocean Avenue, Suite 101-102, San Francisco, CA 94112
Full Name of Registrant #1
Dinnovations HVN, LLC (CA)
Address of Registrant #1
3228 Gateland Court, San Jose, CA 95148

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Dat Thieu, Manager**

This statement was filed with the County Clerk of San Francisco County on **09-03-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **HOI KIU SCHOOL ALUMNI ASSOCIATION OF S.F. BAY AREA**
Located at **900 Folsom St., Apt #319, San Francisco, CA 94107**.

This fictitious business name was filed in the County of San Francisco on **05-20-2019** under file **A-0386609-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Zhiang Zhen
900 Folsom Street, Apr #319, San Francisco, CA 94107

This business was conducted by a **AN INDIVIDUAL**.

Signed: **Zhiang Zhen**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Mariedyne L. Argente**
Deputy County Clerk
09/23/2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19